

HEATHER SCHEIWE KULP

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ACADEMIC POSITIONS

HARVARD LAW SCHOOL

NEGOTIATION & MEDIATION CLINICAL PROGRAM

CAMBRIDGE, MA

July 2014 - *Lecturer on Law & Clinical Instructor*

Oct. 2012 - June 2014 *Clinical Fellow*

PROGRAM ON NEGOTIATION, HARVARD NEGOTIATION INSTITUTE

CAMBRIDGE, MA

June 2014 - *Senior Working Group Instructor*

EDUCATION

NORTHWESTERN UNIVERSITY SCHOOL OF LAW

CHICAGO, IL

May 2010 *Juris Doctor*

- Editor-in-Chief, NORTHWESTERN JOURNAL OF INTERNATIONAL HUMAN RIGHTS, 2009-2010.
- Harold Washington Leadership Award for outstanding second-year law student, 2009.

HAMLIN UNIVERSITY

MINNEAPOLIS, MN

May 2007 *Certificate in Not-for-Profit Management*

SAINT OLAF COLLEGE

NORTHFIELD, MN

May 2004 *Bachelor of Arts: Narrative Understanding of Religious Identity,
Women's Studies, Religion*

- Phi Beta Kappa, 2004.
- Viola Rossing Prize for Women's Studies scholarship, 2004.
- Buntrock Scholar, 2000-01.

TEACHING AND RESEARCH INTERESTS

Primary

- Business Organizations, Corporations
- Negotiations, ADR
- Professional Responsibility
- Contracts
- Not-for-Profit Law, New Business Structures (e.g., B Corps)

Secondary

- Consumer Law
- Legal History
- Labor Law
- Employment Discrimination
- Creditors and Debtors Law

PUBLICATIONS

Academic

Deflategate's Labor Legacy: The Centrality of Grievance Procedures in Collective Bargaining Negotiations (forthcoming, HARV. NEG. L. REV. 2017).

You Help Me, He Helps You: Dispute Systems Design in the Sharing Economy, 46 WASH. U.J. L. POL'Y 179 (2015), with Amanda L. Kool.

A Tightrope Over Both Your Houses: Ensuring Party Participation and Preserving Mediation's Core Values in Foreclosure Mediation, 14 PEPPERDINE J. DISP. RES. (Summer 2014).

"Foreclosure Dispute Resolution Programs: Do They Work?," *ABA Property & Probate Magazine* (Fall 2013).

A (Mortgage) Crisis in Communication: Foreclosure Dispute Resolution as Effective Response, 66 ARK. L. REV. 185 (Spring 2013), with Jennifer Shack.

Increasing Referrals to Small Claims Mediation Programs, 14 CARDOZO J. DISP. RES. 361 (Winter 2013).

"Reimagining ADR in a Crisis: Neutrals Respond to Foreclosures," *ACResolution Magazine* (Fall 2012).

Foreclosure Mediation & Mitigation Program Models, AMERICAN BAR ASSOCIATION SECTION OF DISPUTE RESOLUTION (2011, rev. 2012).

In the Alternative columnist, ILLINOIS BAR ASSOCIATION ADR SECTION, September 2011-June 2012.

Just Court ADR weekly blogger, RESOLUTION SYSTEMS INSTITUTE, September 2010-September 2012.

Popular

"Can we get a Political Timeout?" L.A. TIMES, Oct. 25, 2012, with Professor Robert Bordone.

"What We Can Learn from Heroes Like Bobby Kennedy," MINN. STAR-TRIBUNE, Feb. 19, 2007.

PROFESSIONAL EXPERIENCE

UNIFORM LAW COMMISSION Jan. 2012 – Dec. 2012 <i>Advisor, Residential Mortgage Foreclosure Committee</i>	WASHINGTON, DC
RESOLUTION SYSTEMS INSTITUTE Sept. 2010 – Sept. 2012 <i>Skadden Fellow & Staff Attorney</i>	CHICAGO, IL
U.S. AMBASSADOR-AT-LARGE FOR WAR CRIMES DAVID SCHEFFER Jan. 2010 – June 2010 <i>Editor and Research Assistant</i>	CHICAGO, IL
PRITZKER LEGAL RESEARCH FELLOW Sept. 2009 – June 2010 <i>Faculty Research Fellow</i>	CHICAGO, IL
NORTHWESTERN LAW CENTER ON NEGOTIATION AND MEDIATION Aug. 2009 – Dec. 2009 <i>Teaching Assistant</i>	CHICAGO, IL
MORGAN LEWIS & BOCKIUS May 2009 – Aug. 2009 <i>Labor & Employment Summer Associate</i>	CHICAGO, IL
BLUHM LEGAL CLINIC CHILDREN AND FAMILY JUSTICE CENTER May 2008 – Dec. 2008 <i>Associate</i> Sept. 2007 – May 2008 <i>Editor</i>	CHICAGO, IL
PROFESSOR STEPHEN PRESSER, CORPORATIONS AND LEGAL HISTORY May 2008 – Aug. 2008 <i>Research Assistant</i>	CHICAGO, IL
ALIVE ARTS MEDIA Apr. 2004 – Aug. 2007 <i>Founder & Executive Director</i>	MINNEAPOLIS, MN

PRESENTATIONS

Dispute Systems Design in the Sharing Economy, to present at the Yale-Quinnipiac Dispute Resolution Workshop, New Haven, CT, forthcoming 2017.

Power in Negotiation: The Impact of Latent and Unconscious Power on Across-the-Table Negotiations, to present at the AALS Works-in-Progress Conference, Milwaukee, WI, forthcoming fall 2016.

Understanding and Addressing Critiques of Collaboration, presented at the National Forest Foundation Collaborative Restoration Workshop, Denver, CO, 2016.

A Punt Returned: Professional Football Integrity, University Sexual Misconduct, and Private Disciplinary Procedures Reviewed in U.S. Courts, presented at the AALS Works-in-Progress Conference, Dallas, TX, 2015.

Preparing Your Client for Negotiations, presented at the Utah State Bar Association, Salt Lake City, UT, 2013.

Plenary: Managing Difficult Behaviors with Clients and Counsel, presented at the Utah State Bar Association, Salt Lake City, UT, 2013.

Plenary: Playing with Blocks: Dispute System Design for Life's Conflicts, presented at the Utah Council of Conflict Resolution, Salt Lake City, UT, 2013.

Adding Facilitation to Your Dispute Resolution Toolbox, presented at the Utah Council of Conflict Resolution, Salt Lake City, UT, 2013.

Dispute System Design in National Crises, presented at the New York Association of Conflict Resolution Conference, New York, NY, 2013.

Reform: Foreclosure Dispute Resolution, guest lectured at course entitled Arkansas Home Mortgage Foreclosure: Crisis and Reform, University of Arkansas School of Law, Fayetteville, AR, 2013.

Response to the Foreclosure Crisis: Dispute Resolution, presented at the Arkansas Law Review Annual Symposium, Fayetteville, AR, 2012.

Foreclosure Dispute Resolution Across the U.S., presented at the American Bar Association Annual Conference, Chicago, IL, 2012.

Low Income Access Challenges: The Implementation of the 2006 Mediation Mandate in Illinois, presented at the Association of Family and Conciliation Courts Annual Conference, Chicago, IL, 2012.

Foreclosure Dispute Resolution Best Practices, presented to the Uniform Law Commission's Mortgage Foreclosure Committee, Washington, D.C., 2012.

Foreclosure Mediation 2.0, presented at the Northwest Dispute Resolution Conference, Seattle, WA, 2012.

Self-Represented Litigants and Mediation, presented at the American Bar Association Section of Dispute Resolution Annual Conference, Washington, D.C., 2012.

Foreclosure Mediator Training, developed training for and trained 12 McLean County court-approved foreclosure mediators in mediation skills, Bloomington, IL, 2012.

Foreclosure Mediator Training, developed training for and trained 100 Oahu and Honolulu state-approved foreclosure mediators, Hawaii, 2011.

Accessing Justice through Mediation, presented at the American Bar Association Section of Dispute Resolution Annual Conference, Denver, CO, 2011.

Foreclosure Mediation, presented at Northwestern University School of Law and University of Illinois College of Law, 2010.

FELLOWSHIPS, GRANTS, AND AWARDS

Fellowships

Skadden Public Interest Law Fellowship, placement: Resolution Systems Institute/Center for Conflict Resolution, Chicago, IL, 2010-2012.

Kierkegaard Summer Research in Residence Fellowship, Howard and Edna Hong Kierkegaard Library, Northfield, MN, 2004.

Grants

Program on Negotiation, Next Generation Faculty Research Grant, 2016-2017.

AALS Works-in-Progress Conference Young Scholars full scholarship, 2015.

Attorney General Lisa Madigan Foreclosure Mediation Grant, secured for Resolution Systems Institute to design foreclosure mediation programs in Northern Illinois, awarded for 2013-2015.

Substantial law firm and corporate financial contributions, secured for Northwestern Student Funded Public Interest Fellowship Program, 2008-2010.

Woodhull Institute for Ethical Leadership Young Women's Leadership retreat full scholarship, 2006.

Awards

Featured "research insight," *ABA Dispute Resolution Magazine* 41 (Summer 2013), for the article *Increasing Referrals to Small Claims Mediation Programs*, 14 *CARDOZO J. DISP. RES.* 361 (Winter 2013).

Best Electronic Media about ADR award for Just Court ADR blog, Conflict Prevention & Resolution Institute (CPR), 2013.

Featured businesswoman, "Alive and Well," *MINN. STAR-TRIBUNE*, May 28, 2007.

Featured alumna, "Alive and Kicking," *St. Olaf Magazine* (Winter 2007).

Featured emerging leader, *THE RELEVANT NATION: 50 ACTIVISTS, ARTISTS AND INNOVATORS WHO ARE CHANGING THEIR WORLD THROUGH FAITH* (2006).

BAR AND PROFESSIONAL MEMBERSHIP

- American Association of Law Schools, 2012-present.
- American Bar Association, Section of Dispute Resolution. Court ADR Track co-chair, 2011-2015. General ADR Track chair, 2016-present.
- Center for Conflict Resolution (Chicago), certified mediator, 2009-2012.
- Illinois State Bar Association, admitted 2010.

ACADEMIC REFERENCES

Prof. James Alfini, Houston College of Law
Dean Emeritus and Professor of Law
Phone: 713-646-1834
E-mail: jalfini@stcl.edu

Prof. Robert Bordone, Harvard Law School
Thaddeus R. Beal Clinical Professor of Law
Director, Harvard Negotiation and Mediation Clinical Program
Phone: 617-496-7109
E-mail: rbordone@law.harvard.edu

Prof. Alyson Carrel, Northwestern University School of Law
Clinical Assistant Professor of Law
Assistant Director, Center on Negotiation and Mediation
Phone: 312-503-4263
E-mail: a-carrel@law.northwestern.edu

Prof. Jeremy McClane, University of Connecticut School of Law
Associate Professor of Law and Cornelius J. Scanlon Research Scholar
Phone: 860-570-5056
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Prof. Stephen Presser, Northwestern University School of Law
Raoul Berger Professor of Legal History
Phone: 312-503-8371
E-mail: s-presser@law.northwestern.edu

Prof. Rory Van Loo, Boston University
Associate Professor
Phone: 617-353-7174
E-mail: vanloo@bu.edu

Susan Yates, Resolution Systems Institute
Executive Director
Phone: 312-922-6475
E-mail: yates@aboutrsi.org